

# LCLD 2017 Pathfinder First Meeting Agenda

Harley-Davidson University Conference Center | Milwaukee, Wisconsin | April 6-8, 2017

## Thursday, April 6, 2017

**3:30 - 5:30 PM**                      **Harley-Davidson Museum Tour**

**6:00 - 8:00 PM**                      **Welcome Reception**  
*Sponsored by Foley & Lardner LLP*

## Friday, April 7, 2017

**7:45 AM**                                      **Transport to Harley-Davidson University Conference Center**  
Meet in the lobby of the DoubleTree to board buses for Harley-Davidson (3800 W. Juneau Ave.). We will depart promptly at 8:00 am.

**8:30 - 9:00 AM**                      **Breakfast**

**9:00 - 9:15 AM**                      **Welcome & Orientation**  
*Lori L. Lorenzo, Program Director, LCLD*

**9:15 - 11:15 AM**                      **Looking Within—The Myers-Briggs Assessment & Emotional Intelligence**  
*Carrie J. Fletcher, Executive Director, Harvard Law School Executive Education*

Every successful professional must have the desire and ability to engage in self-assessment. This session will use the TypeCoach Myers-Briggs Type Indicator tool to help you understand your own default preferences around communication, information processing, and decision making. You'll also learn to identify key aspects of preferences that differ from your own, and will strengthen your ability to tailor your interactions with others so that you communicate with increased clarity and effectiveness.

**11:15 - 11:45 AM**                      **Break**

**11:45 AM - 1:00 PM**                      **The Leader Within**  
*Mitchell Karp, Partner, and Neonu Jewell, Managing Director, VallotKarp*

Every leader has a different path to success, but there are often similar challenges along the way. One such challenge is a phenomenon known as the imposter syndrome. While everyone experiences feeling like an imposter at some point in their career, research shows that women, people of color, and others in the numeric minority may be more susceptible to this phenomenon. In this opening session you will learn about the imposter syndrome and how to overcome it.

## Friday, April 7, 2017 (Continued)

1:00 - 2:00 PM

### Lunch

2:00 - 3:30 PM

### Building an Effective Network—Inside and Out

*Elise Holtzman, President, The Lawyer's Edge*

Growing and nurturing worthwhile professional relationships will lead you to opportunities that won't come through simply doing good legal work. Learn the most effective ways to engage in networking and how to do so in a manner that aligns with your goals, personality, and values.

3:30 - 3:45 PM

### Break

3:45 - 5:15 PM

### A View Inside Harley-Davidson

*Steve Boettinger, Assistant General Counsel*

*Paul Jones, Vice President, Strategy & Sustainability, and Chief Legal Officer*

Learn more about the legal department and Harley-Davidson, Inc.

5:15 PM

### Transport Back to the Hotel

6:30 PM

### Dine-Arounds

Join your fellow Pathfinders for dinner at a local restaurant. Meet with your group in the hotel lobby 30 minutes prior to your reservation time. All restaurants are located within walking distance or a short cab ride from the hotel. Please note that Dine-Arounds are at the Pathfinders' expense.

## Saturday, April 8, 2017

7:45 AM

### Transport to Harley-Davidson University Conference Center

Meet in the lobby of the DoubleTree to board buses for Harley-Davidson (3800 W. Juneau Ave.). We will depart promptly at 8:00 am.

8:30 - 9:00 AM

### Breakfast

9:00 - 10:30 AM

### Case Study: Sponsorship at Wilmer Cutler & Pickering

*Carrie J. Fletcher, Executive Director, Harvard Law School Executive Education*

Our session on the Harvard Law School case, "Sponsorship at Wilmer Cutler & Pickering: Yoon-Young Lee," will involve a discussion of sponsorship, mentoring, professional/people development, and how different members of an organization can contribute to (or detract from) attempts to establish cultural norms and behaviors. You will learn the difference between sponsorship and mentorship, and what you can do to find and develop your own sponsor-based relationships.

## Saturday, April 8, 2017 (Continued)

10:30 - 10:45 AM

### Break

10:45 AM - 12:15 PM

### Leadership Essentials: Build Your Ability to Deliver and Receive Feedback

*Chris De Santis, Specialist in Management and Organization Development*

Both giving and receiving tough feedback is difficult, but feedback is an essential part of learning and growth. Learn to master two skills in this session: first, build the trust required to elicit difficult but career-building feedback from colleagues and, second, develop the courage necessary to give honest feedback to others.

12:15 - 1:30 PM

### Lunch

1:30 - 3:30 PM

### Working Across Differences

*Mitchell Karp, Partner, and Neonu Jewell, Managing Director, VallotKarp*

The ability to work effectively across a broad range of differences is now considered an essential skill for lawyers today regardless of whether you are working in a law firm or legal department. Building and maintaining effective work relationships involve looking at how our own assumptions and expectations can impact everything from day-to-day interactions to assignments, mentoring, and feedback. This session will examine some of the challenges associated with working across differences and provide you with the tools and strategies to work and manage more effectively.

3:30 - 5:00 PM

### Tying It All Together: Scenario Work

*John Mitchell, "The Purple Coach" and Owner, KM Advisors, LLC*

There are critical decisions to be made at every step in one's career. This program will focus on the challenges facing young attorneys as they begin to move up in their organization. Rather than simply sharing tips and best practices, this workshop will be highly interactive with role plays and small group activities to allow each participant to explore critical career decisions like developing mastery in an area of their interest rather than a supervisor's desire, soliciting feedback about all aspects of their work, adding value to the organization, and its customers and clients, and figuring out how to overcome institutional obstacles.

5:00 - 5:15 PM

### Closing Remarks

*Lori L. Lorenzo, Program Director, LCLD*

5:15 PM

### Transport Back to the Hotel

