

MY WORK IS A STORY OF HEALTH.

What story will you tell?



Position: Vice President, Chief Counsel - Mergers & Acquisitions
Reports To: Senior Vice President & General Counsel
Location: Waltham, MA
ETA Search Partner: Nic Nider

COMPANY INFORMATION

Thermo Fisher Scientific Inc. (NYSE: TMO) is the world leader in serving science, ranked #154 on the Fortune 500 with revenues of more than \$20 billion and approximately 75,000 employees globally. Our mission is to enable our customers to make the world healthier, cleaner and safer. We help our customers accelerate life sciences research, solve complex analytical challenges, improve patient diagnostics, deliver medicines to market and increase laboratory productivity. Through our premier brands – Thermo Scientific, Applied Biosystems, Invitrogen, Fisher Scientific and Unity Lab Services – we offer an unmatched combination of innovative technologies, purchasing convenience and comprehensive services.

OVERVIEW

Reporting to the Senior Vice President & General Counsel, the Vice President, Chief Counsel - Mergers & Acquisitions leads the legal M&A function of the Company and advises senior management on legal issues and significant risks related to M&A opportunities. She/he will have the overall responsibility for the vision and leadership of the legal M&A strategy and efficient operation of the Company's legal M&A function.

POSITION SUMMARY

The Vice President, Chief Counsel - Mergers & Acquisitions will provide strategic legal guidance and support on a wide and diverse range of M&A matters, including acquisitions, divestitures, mergers, investments and joint ventures.

Key Responsibilities:

- Work closely with the Senior Vice President of Corporate Development and Strategy and other members of the Corporate Development team as well as with senior leaders of the Company on M&A opportunities
- Drive the company M&A strategy and portfolio objectives
- Work on a variety of transactions in all stages, from initial client pitches to transaction closings
- Review bids & proposals prior to submission to a seller
- Advise Corporate Development and senior leaders on issues related to the M&A pipeline, due diligence activities, deal structuring, contract negotiations and management of stakeholder expectations
- Work closely with Company's functional specialists such as Finance, Tax, IP, HR, Regulatory, EH&S, Risk, etc. and other Company advisors, such as outside legal counsel, audit firms and investment banks, on diligence activities, regulatory filings, closing preparation and integration issues
- Identify potential opportunities, risks and synergies in M&A transactions

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Experience and Skills:

- JD from an accredited law school and a member in good standing with the bar. Licensed to practice law in the U.S.
- A minimum of 15 years' experience required with a strong background in working in a matrixed organization
- Global life science, health care or highly regulated technology company or other relevant regulated-sector companies is preferred
- A combination of top tier law firm and in-house experience is required
- A proven track record of effectively handling large, complex M&A transactions
- Solid experience working with senior management in strategic M&A initiatives, as well as tactical matters; demonstrated ability to work well with business leadership and other corporate functions to achieve the M&A goals of the Company
- Strong negotiation and influencing skills with a solution-oriented mindset and innate good judgement
- Ability to develop practical processes / approaches to drive solutions to completion
- Excellent leadership and management skills, experienced in team building, excellent communication / strong but diplomatic presence, robust and enthusiastic self-starter
- Experience working with and managing outside counsel when needed
- Excellence in business acumen
- Exceptional oral and written communication skills
- Strong sense of ethics and integrity
- Experience working in a public company with international operations strongly preferred
- Drive an environment of continuous process improvement, including initiatives to enhance efficiency, quality and productivity
- Develop internal talent to higher standards of value-added service, collaboration and contribution
- Willing to locate to the Boston, MA area
- Travel is estimated at 10 – 20%

Compensation:

- Thermo Fisher will offer a competitive compensation package that will include base salary, annual bonus, LTI and a full package of benefits.

At Thermo Fisher Scientific, each one of our 75,000 extraordinary minds have a unique story to tell. Join us and contribute to our singular mission—enabling our customers to make the world healthier, cleaner and safer.

Thermo Fisher Scientific is an EEO/Affirmative Action Employer and does not discriminate on the basis of race, color, religion, sex, sexual orientation, gender identity, national origin, protected veteran status, disability or any other legally protected status.