

# Discussion Questions

## **Branding, Networking, and Relationship-Building LCLD 2017 Pathfinder First Meeting**

1. Tell us about a successful networking experience you had. What made it successful?
2. Tell us about a time you were uncomfortable networking. What made you feel that way? What might you do differently next time?
3. How can you leverage your unique qualities (i.e., things you know about yourself or those revealed to you in the MBTI) to be more successful in large groups? Small groups? One-on-one?
4. Share ideas for how you can be of service to others in networking situations.