

# Commercial Counsel

(Menlo Park, CA)

Facebook was built to help people connect and share, and over the last decade our tools have played a critical part in changing how people around the world communicate with one another. With over a billion people using the service and more than fifty offices around the globe, a career at Facebook offers countless ways to make an impact in a fast growing organization.

Facebook seeks a talented, highly motivated, team player to serve as Commercial Counsel to support commercial transactions for Facebook and its subsidiaries. You will be drafting and negotiating a wide variety of commercial agreements, including to support our advertising products, services and strategic partnerships. You will also advise clients on the various legal risks, business strategies and other issues related to commercial transactions and general operations. This is a great opportunity to join a growing legal team and work on cutting edge issues in an exciting, fast-paced environment. This is a full-time position and is based in Menlo Park.

## Responsibilities

- Contract drafting, negotiation and advisory responsibilities for Facebook's (and its subsidiaries') advertising measurement, product, partnership and business development teams.
- Provide legal and strategic business advice to help develop a comprehensive, long-term approach to our relationships with key partners and the commercial aspects of our key products and programs.
- Commercial transaction support for other departments as required.
- Administration and resolution of legal issues and contract interpretation matters that arise in existing commercial relationships.

## Requirements

- J.D. degree and membership in at least one state bar (preferably CA).
- 4+ years of relevant technology transactions experience, working with internet, mobile or other technology companies, either in-house and/or at a global law firm.
- Strong technology deal experience required (technology licensing, product development, platform integrations, etc.)
- Experience with advertising is helpful but not required.
- Flexibility and willingness to work on a broad variety of legal matters.
- Strong drafting and negotiation skills along with excellent business judgment and strategic thinking.
- Hardworking, well organized and able to manage numerous projects simultaneously under deadline pressure.
- Exceptional interpersonal skills and a commitment to professionalism and collegiality.
- Compensation based on experience and includes equity compensation.